Parsolvo, LLC

Company Overview

Parsolvo LLC ("Parsolvo") is a born-in-the-cloud consulting and advisory firm helping government and enterprise customers navigate the growing complexity of operations. For Cloud, Compliance and Complex solutions, we leverage deep technical skills, proven processes, vertical expertise and experience from over 20+ years working together as one team.

Parsolvo provides a unique strike team delivery model that focuses on each customer use case and works backward to assemble an SME team of PM, Architect and/or Engieering resources for mission success.   We design, build, migrate or integrate sophisticated infrastructure solutions and software applications. Our clients range from large state agencies to Fortune 500 global enterprises to Silicon Valley start-ups. We are well aligned with AWS leadership principles, people and products.   Our solutions are available on Amazon MarketPlace, and we have over 100 contract pathways to quickly and effectively engage globally.

Practice Areas

- Cloud Workloads Consulting; AWS | AZURE | ORACLE
- Governance, Risk and Compliance: IT/OT Cybersecurity
- Application Modernization | Chargeback/Rebilling
- Business | FinOps Consulting: ERP | ITSM

What Makes Us Different

- Industry and Government Agency Experience
- 60+ SME Architects, Engineers and Analysts
- Experienced with AWS people, process and funding
- Over 100 contract pathways and Teaming Agreements
- Business model flexibility and ideal Teaming Partner

Solutions Sweet Spot

Chargeback / Rebilling SaaS Platform on AWS

Elegant SaaS offering Gov agencies and enterprise customers needing to bundle and rebill sub-agency customers. GAAP compliant, OMB circular 87 approved, full financial capabilities and API integration. Multiple data sources include multi-cloud, on-premise, hardware, software and services aggregation and automation engine. Reduce manual effort, errors, time and cost by 3-4x.

Cloud Architectures & Migration

Former AWS PS led team with strong expertise across a variety of AWS technologies and workloads; Hybrid architectures; Networking, Security and Storage Solutions; Backup and DR solutions.

Cybersecurity and GRC Solutions

Strong risk management strategy and assessment approach to business, IT and OT requirements. Zero Trust models, application security, code level review, data and ERP security. Strategy, Well Architected review to Pen Testing.

Legacy Application Integration

Application advisory and integration expertise with legacy systems (Corporate HR, CRM, Financials, Sales/Marketing).

Clientele Sweet Spot

State and Local Government Agencies

Working partner with National Association of State Technical Directors nationwide to accelerate financial, operational and IT objectives. Reference clients: State of Oregon, Commonwealth of Kentucky, Massachusetts, Ohio & others.

Mid-Market and Enterprise Commercial Customers

Experts at navigating, large, complex and multi-threaded customer requirements and from architecture to applications to database. We employ a SWAT-team approach to architect, build and manag entire app stacks.and/or hybrid systems infrastructures, using a combination of different technologies as per the client's business requirements and budgets.
Reference clients: GoldenPass LNG, Select Energy Services, City of Houston, Additech, TechnipFMC, XOM/Qatar

Key Technologies & Partnerships

Cloud Ecosystem

AWS (Select Services Path & Public Sector Partner), Microsoft, Oracle, GCP

Systems & Networks

Linux/Windows, Cisco, Check Point, VMware, Fortinet

Software, Databases

Open-source technologies and application development stacks, Java, MS .Net, MySQL, PostgreSQL, SQL Server, Oracle, MongoDB, WebAction

Distribution

Carahsoft, SHI, TechData/DLT, Scansource/Intelisys

Key Verticals

- State and Local Government
- Higher Education
- Energy, Oil & Gas
- Water, Power, Utilities
- Private Equity / Portco's, Carve outs
- Finance, Legal
- Transportation
- Manufacturing
- Regulated entities